

THE CATHOLIC FOUNDATION OF Central Florida, Inc.

FINANCIAL STATEMENTS

For The Years Ended June 30, 2018 And 2017







REPORT OF INDEPENDENT AUDITOR

The Board of Directors The Catholic Foundation of Central Florida, Inc. Orlando, Florida

We have audited the financial statements of The Catholic Foundation of Central Florida, Inc. ("the Foundation"), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Foundation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Catholic Foundation of Central Florida, Inc. as of June 30, 2018 and 2017, the changes in its net assets, and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Morrison Woles & Lee, P.A.

BATTS MORRISON WALES & LEE, P.A.

Orlando, Florida October 15, 2018

BATTS MORRISON WALES & LEE, P.A. • CERTIFIED PUBLIC ACCOUNTANTS

STATEMENTS OF FINANCIAL POSITION

ASSETS

ASLIS									
	Jı	e 30,							
	2018	2017							
ASSETS									
Cash and cash equivalents	\$ 838,208	\$ 625,175							
Investments	5,510,208	4,750,169							
Investments restricted for long-term purposes	11,818,319	11,293,448							
Agency funds held	40,221,162	37,539,376							
Unconditional promises to give, net	341,562	349,866							
Other assets	341,531	166,649							
Total assets	<u>\$ 59,070,990</u>	<u>\$ 54,724,683</u>							
LIABILITIES AND NET ASSE	STS								
LIABILITIES									
Accounts payable and accrued expenses	\$ 8,967	\$ 6,113							
Agency obligations	40,221,162	37,539,376							
Other liabilities	501,980	536,375							
Deferred revenue	143,100	154,795							
Total liabilities	40,875,209	38,236,659							
NET ASSETS									
Unrestricted	943,959	530,427							
Temporarily restricted	5,433,503	4,664,149							
Permanently restricted	11,818,319	11,293,448							
Total net assets	18,195,781	16,488,024							
Total liabilities and net assets	<u>\$ </u>	<u>\$54,724,683</u>							

STATEMENTS OF ACTIVITIES

		For The Year			
			ded June 30, 2018		Ended
	I I u u o otui oto d	Temporarily	Permanently	Tatal	June 30,
DUDUC CUDDODT AND DEVENUE AND NET ACCETC	Unrestricted	Restricted	Restricted	Total	2017
PUBLIC SUPPORT AND REVENUE AND NET ASSETS					
RELEASED FROM TIME AND USE RESTRICTIONS	* 0.050.040	¢	¢	* <u>0050000</u>	¢ 0445545
Development and stewardship fees	\$ 2,352,368	\$ —	\$ —	\$ 2,352,368	\$ 2,147,745
Fundraising fees	202,898		—	202,898	114,628
Temporarily restricted contributions	—	299,593	—	299,593	559,051
Permanently restricted contributions	—	—	524,871	524,871	656,491
Unrestricted investment income, net	16,172	—	—	16,172	131,083
Temporarily restricted investment income, net	_	1,004,981	_	1,004,981	1,790,828
Net assets released from time and use restrictions	535,220	(535,220)			
Total public support and revenue and net					
assets released from time and use			504.054	4 400 000	F 000 00 (
restrictions	3,106,658	769,354	524,871	4,400,883	5,399,826
EXPENSES					
Program activities					
Our Catholic Appeal	747,886	_	_	747,886	710,381
Distributions to other Diocesan and Catholic	,			,	
entities	509,645	_	_	509,645	828,630
Parish campaigns	257,172	_	_	257,172	169,837
Major and planned giving	184,128	_	_	184,128	201,220
Offertory enhancements	135,146	_	_	135,146	124,652
Alive in Christ	101,571	_	_	101,571	146,783
Educational campaigns	41,713		_	41,713	48,044
	11,715			11,715	10,011
Total program activities	1,977,261			1,977,261	2,229,547
Supporting activities					
Management and general	715,865	_		715,865	940,901
Write-off of uncollectible promise to give	_	_	_	_	392,480
Total supporting activities	715,865			715,865	1,333,381
Total expenses	2,693,126	_	_	2,693,126	3,562,928
i otal expenses	2,073,120			2,073,120	5,502,720
Change in unrestricted net assets	413,532	_	_	413,532	145,350
Change in temporarily restricted net assets	_	769,354	—	769,354	1,134,372
Change in permanently restricted net assets			524,871	524,871	557,176
CHANGE IN NET ASSETS	413,532	769,354	524,871	1,707,757	1,836,898
			11 202 440	16 400 024	14 (51 19)
NET ASSETS - Beginning of year	530,427	4,664,149	11,293,448	16,488,024	14,651,126
NET ASSETS - End of year	<u>\$ 943,959</u>	<u>\$ 5,433,503</u>	<u>\$ 11,818,319</u>	<u>\$ 18,195,781</u>	<u>\$ 16,488,024</u>

STATEMENTS OF CASH FLOWS

	For The Years Ended June 30,							
		2018		2017				
OPERATING CASH FLOWS								
Cash received from fees	\$	2,365,973	\$	2,417,168				
Cash received from contributors		307,897		628,873				
Investment income received		209,998		157,978				
Cash paid for operating activities and costs		(2,721,951)		(3,032,551)				
Net operating cash flows		161,917		171,468				
INVESTING CASH FLOWS								
Reinvested interest and dividends		(192,561)		(142,737)				
Net sales of investments		243,677		339,884				
Net investment in assets restricted for long-term purposes		(524,871)		(557,176)				
Net investing cash flows		(473,755)		(360,029)				
FINANCING CASH FLOWS								
Contributions restricted for long-term purposes		524,871		656,491				
Net financing cash flows		524,871		656,491				
NET CHANGE IN CASH AND CASH EQUIVALENTS		213,033		467,930				
CASH AND CASH EQUIVALENTS - Beginning of year		625,175		157,245				
CASH AND CASH EQUIVALENTS - End of year	\$	838,208	\$	625,175				
RECONCILIATION OF CHANGE IN NET ASSETS TO NET OPERATING								
CASH FLOWS								
Change in net assets	\$	1,707,757	\$	1,836,898				
Adjustments to reconcile change in net assets to net operating cash flows	+	_,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	4	1,000,0000				
Contributions restricted for long-term purposes		(524,871)		(656,491)				
Gain on investments, net		(811,155)		(1,763,933)				
Write-off of uncollectible promise to give				392,480				
Change in unconditional promises to give, net		8,304		69,822				
Change in other assets		(174,882)		112,602				
Change in accounts payable and accrued expenses		2,854		(11,652)				
Change in other liabilities		(34,395)		36,947				
Change in deferred revenue		(11,695)		154,795				
Net operating cash flows	\$	161,917	\$	171,468				

NOTES TO FINANCIAL STATEMENTS

NOTE A – NATURE OF ACTIVITIES

The Catholic Foundation of Central Florida, Inc. ("the Foundation") is a not-for profit corporation organized under the laws of the state of Florida. The Foundation was established in August 2007 to raise, manage, and distribute funds to provide long-term, sustainable support for the parishes, schools, agencies in the Catholic Diocese of Orlando ("the Diocese"), and community services in alignment with Catholic social teaching.

The Foundation provides assistance to the Diocese and other diocesan entities for development activities through its stewardship and donor services, including *Our Catholic Appeal*, the parish-based annual collection to support the operations of the Chancery and its programs and ministries. In addition, the Foundation provides support to the Diocese and diocesan entities in the areas of planned giving and offertory enhancement. The Foundation also assists parishes, schools, and other Diocesan entities with management of capital campaigns.

The Foundation administers and invests charitable and endowment gifts for the benefit of diocesan parishes, schools, and entities, and also administers and invests donor-advised funds. The Foundation provides investment opportunities which include short and intermediate term funds as well as long term endowments. The Foundation's investments are screened for compliance with the United States Conference of Catholic Bishops' socially responsible investment guidelines.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Restricted and unrestricted revenue and support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as "net assets released from time and use restrictions."

Revenue recognition

The Foundation assesses fees for the administration of its fundraising campaigns, appeals, and programs. The Foundation recognizes fee revenue when earned.

Cash and cash equivalents

The Foundation considers investment instruments purchased or donated with original maturities of three months or less to be cash equivalents.

Investments

Investments are carried at estimated fair value.

Investments restricted for long-term purposes

Investments restricted for long-term purposes include mutual funds, corporate bonds, government obligations, and nonpublicly traded investments carried at estimated fair value. These assets are restricted pursuant to the endowment agreements to which they relate.

Agency funds held

Agency funds held consist of cash and cash equivalents and investments which are carried at estimated fair value. The Foundation holds and manages the funds primarily for the benefit of other Catholic organizations within the Diocese.

Unconditional promises to give, net

Unconditional promises to give are recognized as revenue and as assets in the period in which the related promise is made.

NOTES TO FINANCIAL STATEMENTS

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Allowance for doubtful accounts

Unconditional promises to give are stated net of an allowance for doubtful accounts. The Foundation estimates the allowance for doubtful accounts based on an analysis of specific accounts, taking into consideration the age of the past due account and an assessment of ability to pay. Accounts are considered past due when payments are not made in accordance with specified terms. Accounts are written off upon such time that management determines the amounts are uncollectible.

Income taxes

The Foundation is exempt from federal income tax as an organization described in Section 501(c)(3) of the Internal Revenue Code and from state income tax pursuant to Florida law. The Foundation is further classified as a public charity and not a private foundation for federal tax purposes. The Foundation has not incurred unrelated business income taxes. As a result, no income tax provision or liability has been provided for in the accompanying financial statements.

Use of estimates

Management uses estimates and assumptions in preparing the financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and reported revenues and expenses. Significant estimates used in preparing these financial statements include those related to the estimated fair value of investments and the collectability of unconditional promises to give. Actual results could differ from the estimates.

Subsequent events

The Foundation has evaluated for possible financial statement reporting and disclosure subsequent events through October 15, 2018, the date as of which the financial statements were available to be issued.

NOTE C – CONCENTRATIONS

The Foundation maintains its cash and cash equivalents in deposit accounts which may not be federally insured, may exceed federally insured limits, or may be insured by an entity other than an agency of the federal government. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk related to cash and cash equivalents.

During the years ended June 30, 2018 and 2017, approximately 89% and 90% of the Foundation's development and stewardship fees were received from the Diocese, respectively.

As of June 30, 2018 and 2017, approximately 49% of the Foundation's investments were held by one custodian.

<u>NOTE D – INVESTMENTS</u>

The Foundation holds investments of various types both in its capacity as trustee or custodian and in its capacity as owner. Investments are carried at estimated fair value. Investments were held for the following purposes or activities:

	 lune			
	 2018		2017	
Investments held as trustee or in a similar capacity				
 Investments held as agency funds 	\$ 39,834,339	\$	36,161,463	
• Investments held to satisfy charitable gift annuity obligations	501,980		536,374	
Investments subject to temporary donor restrictions				
Investments held for temporarily restricted purposes	850,966		668,946	

NOTES TO FINANCIAL STATEMENTS

NOTE D - INVESTMENTS (Continued)

		June	<u>e 30,</u>	
		2018		2017
Investments subject to permanent donor restrictions				
 Restricted investments held for permanent endowments 	\$	11,818,319	\$	11,293,448
Net appreciation		4,147,063		3,534,858
Investments held for other purposes				
 Investments held for general operations 		10,198		9,991
m , 1	¢	F74(20(F	ተ	
Total investments	<u></u>	57,162,865	<u></u>	52,205,080
		June	30	
			- 30,	
Investments consisted of the following:	_	2018	- 50,	2017
	_	2018		2017
Money market and similar funds	\$	2018 3,524,984	<u></u>	2017 3,395,216
	\$	2018		2017
Money market and similar funds	\$	2018 3,524,984		2017 3,395,216
Money market and similar funds Mutual funds	\$	2018 3,524,984 22,481,392		2017 3,395,216 20,802,112
Money market and similar funds Mutual funds Corporate bonds	\$	2018 3,524,984 22,481,392 1,226,617		2017 3,395,216 20,802,112 968,848
Money market and similar funds Mutual funds Corporate bonds Government obligations	\$	2018 3,524,984 22,481,392 1,226,617 884,122		2017 3,395,216 20,802,112 968,848 550,251
Investments consisted of the following			5 50,	

NOTE E – AGENCY FUNDS HELD

Agency funds held consisted of the following:

	 lune	e 30,		
	 2018	2017		
Cash and cash equivalents Investments (See Note D)	\$ 386,824 39,834,338	\$	1,377,913 36,161,463	
Total agency funds held	\$ 40,221,162	\$	37,539,376	

The Foundation acts as an agent for and on behalf of donors, receiving assets from the donors and agreeing to use those assets on behalf of, or transfer those assets, the return on investment of those assets, or both to the beneficiaries specified in the *Alive in Christ* capital campaign and other fundraising programs. The Foundation also manages the investments of certain funds for other Catholic organizations within the Diocese. The Foundation recognizes a liability to the beneficiary in an amount equal to the asset's carrying value. These assets are included in the accompanying statements of financial position as "agency funds held" and the associated liabilities are included in the accompanying statements of financial position as "agency obligations."

NOTE F – FAIR VALUE MEASUREMENTS

Generally accepted accounting principles ("GAAP") define fair value for an investment as the price an organization would receive upon selling an investment in an orderly transaction to an independent buyer in the principal or most advantageous market for the investment. Accordingly, GAAP recognizes a hierarchy of "inputs" an organization may use in determining or estimating fair value. The inputs are categorized into "levels" that relate to the extent to which an input is objectively observable and the extent to which markets exist for identical or comparable investments. In determining or estimating fair value, an organization is required to maximize the use of observable market data (to the extent available) and minimize the use of unobservable inputs. The hierarchy assigns the highest priority to unadjusted quoted prices in active markets for identical items (Level 1 inputs) and the lowest priority to unobservable inputs (Level 3 inputs).

NOTES TO FINANCIAL STATEMENTS

NOTE F - FAIR VALUE MEASUREMENTS (Continued)

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Following is a description of each of the three levels of input within the fair value hierarchy:

Level 1 - unadjusted quoted market prices in active markets for identical items

Level 2 - other significant observable inputs (such as quoted prices for similar items)

Level 3 - significant unobservable inputs

The estimated fair value of items measured on a recurring basis at June 30, 2018, is as follows:

	Total		Level 1		 Level 2	Level 3		
Mutual funds	\$	22,481,392	\$	22,481,392	\$ _	\$	_	
Corporate bonds		1,226,617		1,226,617	_		_	
Government obligations		884,122		884,122	_		_	
Nonpublicly traded investments		29,045,750			 		<u>29,045,750</u>	
Total	<u>\$</u>	53,637,881	<u>\$</u>	24,592,131	\$ 	<u>\$</u>	29,045,750	

The estimated fair value of items measured on a recurring basis at June 30, 2017, is as follows:

	Total		Level 1		Level 2			Level 3
Mutual funds	\$	20,802,112	\$	20,802,112	\$	_	\$	_
Corporate bonds		968,848		968,848		_		_
Government obligations		550,251		550,251		_		_
Nonpublicly traded investments		26,488,653						26,488,653
Total	<u>\$</u>	48,809,864	<u>\$</u>	22,321,211	\$		<u>\$</u>	26,488,653

Investments in nonpublicly traded investments listed as "Level 3" investments consist of pooled funds that pursue various strategies to diversify risks and reduce volatility. There are no lock-up periods associated with these investments, and such investments can generally be liquidated at an amount approximating net asset value in the near-term with proper notice. The financial statements of the pooled funds in which such investments have been made are generally subject to annual external audits which are ordinarily conducted by nationally-recognized certified public accounting firms. The reported estimated fair values of nonpublicly traded investments are based on amounts provided by the investee.

The following is a reconciliation of investments in which significant unobservable inputs (Level 3) were used in determining fair value:

Balance, July 1, 2016	\$ 21,224,963
Net purchases Net gains	1,383,500 <u>3,880,190</u>
Balance, June 30, 2017	26,488,653
Net purchases Net gains	227,976
Balance, June 30, 2018	<u>\$ 29,045,750</u>

NOTES TO FINANCIAL STATEMENTS

NOTE G - UNCONDITIONAL PROMISES TO GIVE, NET

Unconditional promises to give consisted of the following:

от так и	June 30,					
		2018		2017		
Gross leadership gifts Less: Present value discount Less: Allowance for uncollectible amounts	\$	1,000,000 (308,438) <u>(350,000</u>)	\$	1,025,000 (325,134) (350,000)		
Total unconditional promises to give	\$	341,562	<u>\$</u>	349,866		

As of June 30, 2018, the unconditional promise to give in the amount of \$1,000,000 is due beyond five years.

Unconditional promises to give are restricted for the following purposes:

	June 30,					
		2018	2017			
Temporarily restricted for Parishes Temporarily restricted until received Temporarily restricted for Catholic Campus ministry	\$	341,562 — —	\$	335,488 8,628 <u>5,750</u>		
Net unconditional promises to give	<u>\$</u>	341,562	\$	349,866		

During the year ended June 30, 2017, it was determined that a certain promise to give was no longer collectible. Accordingly, the Foundation recognized a loss of \$392,480 related to this gift which is included within "write-off of uncollectible promise to give" expense in the accompanying statement of activities for the year ended June 30, 2017.

NOTE H – TEMPORARILY RESTRICTED NET ASSETS

Net assets were temporarily restricted for the following purposes during the year ended June 30, 2018:

		Balance July 1, 2017	<u>Cor</u>	<u>ntributions</u>	Ir	nvestment Activity		Releases	Balance June 30, 2018
Available for general use from appreciation of									
endowments	\$	1,773,101	\$	_	\$	404,517	\$	(30,651) \$	2,146,967
Parishes		844,967		_		156,772		(107,758)	893,981
Diocesan		532,280		294,593		145,493		(111,367)	860,999
Catholic Charities		507,070				123,368		(115,296)	515,142
Schools		412,425		5,000		120,513		(74,307)	463,631
Catholic Campus ministry		354,959				54,318		(87,213)	322,064
Other		230,719				—		—	230,719
Unconditional promises to give - time restricted		8,628						(8,628)	
Total	<u>\$</u>	4,664,149	<u>\$</u>	299,593	\$	1,004,981	<u>\$</u>	<u>(535,220)</u> <u>\$</u>	5,433,503

NOTES TO FINANCIAL STATEMENTS

NOTE H - TEMPORARILY RESTRICTED NET ASSETS (Continued)

		Balance July 1, 2016	<u>Co</u>	ntributions	I1	nvestment Activity		Releases		Balance June 30, 2017
Available for general use										
from appreciation of										
endowments	\$	1,040,370	\$	—	\$	732,731	\$	—	\$	1,773,101
Parishes		429,111		300,000		283,224		(167,368)		844,967
Diocesan		402,931		259,011		225,164		(354,826)		532,280
Catholic Charities		328,234		_		230,477		(51,641)		507,070
Schools		252,846		_		219,536		(59,957)		412,425
Catholic Campus ministry		510,263		_		99,696		(255,000)		354,959
Other		230,735		40				(56)		230,719
Unconditional promises to										
give - time restricted		335,287						<u>(326,659</u>)		8,628
Total	<u>\$</u>	3,529,777	\$	559,051	\$	1,790,828	<u>\$</u>	(1,215,507)	<u>\$</u>	4,664,149

Net assets were temporarily restricted for the following purposes during the year ended June 30, 2017:

NOTE I - PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets were donor-restricted for the following purposes:

		June 30,					
		2018		2017			
General use	\$	5,295,646	\$	5,284,432			
Priest retirements		1,607,142		1,140,394			
Scholarships		1,563,232		1,516,323			
Support of Catholic Charities		1,395,000		1,395,000			
Support for Needy in Polk County		1,024,539		1,024,539			
Other		467,760		467,760			
Support of Catholic Campus ministry		<u>465,000</u>		465,000			
Total permanently restricted endowments	<u>\$</u>	11,818,319	<u>\$</u>	11,293,448			

The Foundation preserves the estimated fair value of all original endowment gifts as of the gift date, which management deems is in compliance with state law. Accordingly, the Foundation classifies as "permanently restricted net assets" (a) the original value of gifts donated to the permanent endowment and (b) the original value of subsequent gifts to the permanent endowment. The Foundation has adopted an investment policy for endowment assets that attempts to provide a predictable stream of funding to supported programs while seeking to maintain the purchasing power of the endowment assets and to preserve the invested capital. The Foundation seeks the advice of investment counsel, as well as management and certain committees of the Board, when determining amounts to be spent on supported programs. The Foundation's current spending policy stipulates that between 3% and 5% of the estimated average fair value of the funds over a 36 month period ending June 30 each year may be distributed annually.

NOTES TO FINANCIAL STATEMENTS

NOTE J – RELATED PARTY TRANSACTIONS

The Diocese provides facilities, personnel, and other resources to the Foundation. Personnel and other resources include back-office support services, including human resources, pension administration, payroll and accounts payable processing, building and mailroom services, and information technology. During the years ended June 30, 2018 and 2017, the Foundation recognized expenses totaling approximately \$1,641,000 and \$1,768,000 for the aforementioned services, of which approximately \$71,000 each year related to overhead costs charged by the Diocese, respectively.

The Foundation also provides various programs and services to the Diocese, including developing and administering capital campaigns, annual appeals, and other programs. The Foundation recognized approximately \$2,101,000 and \$2,047,000, respectively, of revenue from the Diocese during the years ended June 30, 2018 and 2017 related to these services, which is included within "development and stewardship fees" in the accompanying statements of activities.

Additionally, the Foundation collected and distributed approximately \$129,000 and \$615,000 during the years ended June 30, 2018 and 2017, respectively, to the Diocese related to funds raised for the *Alive in Christ* campaign. Further, the Foundation collected and distributed approximately \$3,174,000 and \$3,054,000 during the years ended June 30, 2018 and 2017, respectively, to the Diocese related to various other campaigns.